

## Alexander Que (Alex)

Partner | Corporate Finance | Hong Kong

✉	alexander.que@deacons.com
☎	+852 2825 9770

Alex is a Partner of our Corporate Finance Practice Group and is based in Hong Kong. He has over 26 years' experience in the corporate finance field. His practice involves corporate finance and securities and compliance work as well as private and public mergers and acquisitions and private equity transactions.

### Highlights

Alex's involvement in major M&A transactions includes acting for:

- **Hong Kong asset management arm of a major Canadian bank** on the transfer of seven Hong Kong-listed ETFs with total assets of over HK\$4,000 million to the Hong Kong subsidiary of a renowned Mainland headquartered asset manager
- **Viva China Holdings Limited** (SEHK stock code: 8032) on its disposal of shares representing approximately 2.41% of the total issued share capital of **Li Ning Company Limited** (SEHK stock code: 2331) by way of placing at a total consideration of HK\$3,816 million. The disposal constitutes a major transaction for Viva China Holdings Limited
- **BOCI Asia Limited** (as one of the financial advisers to the offeror) on the privatisation of **Polytec Asset Holdings Limited** (SEHK Stock code: 208) ("**Polytec Asset**") by **Intellinsight Holdings Limited** (as offeror) by way of a scheme of arrangement (the "**Scheme**") and the withdrawal of listing of Polytec Asset from the Hong Kong Stock Exchange. The total consideration required for the Scheme is approximately HK\$3,074 million
- **Step Famous Investment Limited** (as offeror) and **Rivera (Holdings) Limited** (SEHK stock code: 281) ("**Rivera Holdings**") on the proposed privatisation of Rivera Holdings by way of a scheme of arrangement and the proposed withdrawal of listing of Rivera Holdings from the Hong Kong Stock Exchange. The maximum amount of cash consideration required for the transaction is approximately HK\$590.3 million
- the controlling shareholder of **Zhuhai Holdings Investment Group Limited** (SEHK Stock Code: 908) ("**Zhuhai Holdings**"), **Longway Services Group Limited** (a directly wholly-owned subsidiary of a PRC state-owned enterprise, Zhuhai Jiuzhou Holdings Group Co., Ltd.) (as offeror) on the proposed privatisation of Zhuhai Holdings by way of a scheme of arrangement (the "**Proposal**") and the proposed withdrawal of listing of Zhuhai Holdings from the Hong Kong Stock Exchange. The total amount of cash required to implement the Proposal would be approximately HK\$1,682 million
- **Viva China Holdings Limited** (SEHK Stock Code: 8032) on the acquisition by its wholly-owned subsidiary of 51% interest in a company ("**SPV**") which will hold 51% of the ordinary shares and all the A preference shares of **C&J Clark (No. 1) Limited** (which, trading as "Clarks", is a British based, international shoe wholesaler and retailer) through subscription of shares representing 51% of the issued share capital of the SPV (which is wholly-owned by **LionRock Capital Partners Qile L.P.** ("**LionRock**")) at a subscription price of GBP51 million and acquisition of 51% of the loans advanced by LionRock to SPV for GBP51 million. This transaction constitutes a very substantial acquisition for Viva China Holdings Limited under the GEM Listing Rules
- **Chuang's Consortium International Limited** (SEHK Stock Code: 367) ("**Chuang's Consortium**") and its non-wholly-owned subsidiary **Chuang's China Investments Limited** (SEHK Stock Code: 298) ("**Chuang's China**") in relation to the disposal by (a) a direct wholly-owned subsidiary of Chuang's China of the entire issued share capital of a company which indirectly owns the land use rights of an integrated residential and commercial property development at Panyu District, Guangzhou, the PRC to a wholly-owned subsidiary company of First Sponsor Group Limited (a company listed on the Singapore Exchange Securities Trading Limited) ("**First Sponsor**") at a consideration estimated to be not more than approximately RMB1,564 million (subject to adjustments); and (b) an indirect wholly-owned subsidiary of Chuang's China of the entire issued share capital of a company which is principally engaged in property management and investment and whose assets comprise the



### Principal Areas

- Capital Markets
  - Equity
- Corporate and M&A
  - Private M&A
  - Public M&A

### Sectors

- Consumer Goods and Retail
- Financial Institutions
- Funds and Investment Management
- Private Equity and Investment

### Languages

- English
- Cantonese
- Mandarin
- Fujianese

### Jurisdictions

- 1997, Hong Kong
- 2001, England & Wales (non-practising)

Crystal Clubhouse located at Panyu District, Guangzhou, the PRC to (i) an indirect wholly-owned subsidiary of First Sponsor and (ii) a company wholly-owned by a chief executive officer of the Guangdong operations of First Sponsor at a consideration estimated to be not more than approximately RMB10.5 million (subject to adjustments). These transactions constitute very substantial disposals for both Chuang's Consortium and Chuang's China

- **Rivera (Holdings) Limited** (a company listed on the Main Board of the Hong Kong Stock Exchange) on the voluntary conditional general cash offer by **Step Famous Investment Limited** to acquire all of the issued shares of **Rivera (Holdings) Limited** at a maximum aggregate value of approximately HK\$1,006 million
- **HLEE Finance S.à.r.l** in relation to (a) its subscription of shares in **Digital Domain Holdings Limited** ("Digital Domain") (a company listed on the Main Board of the Hong Kong Stock Exchange) representing approximately 16.67% of the enlarged issued share capital of Digital Domain at a total subscription price of approximately HK\$341 million and (b) the formation of a joint venture company with Digital Domain for the development of or investment in media entertainment operations based in Europe and North America and to exploit the virtual human and other technologies of Digital Domain
- **Allianz Global Investors Asia Pacific Limited** ("AllianzGI") in relation to the strategic alliance between Manulife (International) Limited and AllianzGI in relation to their Mandatory Provident Fund businesses
- the controlling shareholder of **EVOC Intelligent Technology Company Limited** (an H-share issuer with stock code: 2308, "EVOC") in relation to its proposed privatisation of EVOC by way of voluntary conditional general offer to acquire all issued shares of EVOC and withdrawal of listing of EVOC. The aggregate value of the offers amounted to approximately HK\$462.5 million
- **Viva China Holdings Limited** (a company listed on GEM of the Hong Kong Stock Exchange) and **Dragon Leap Developments Limited** (owned as to 80% by a wholly-owned subsidiary of Viva China Holdings Limited and 20% by a company owned by Mr. Bosco Law) ("Offeror") in relation to the Offeror's acquisition of a majority stake in **Bossini International Holdings Limited** (a company listed on the Main Board of the Hong Kong Stock Exchange) at an aggregate consideration of HK\$46.62 million and the possible mandatory unconditional cash offers to acquire the remaining shares and outstanding share options of Bossini International Holdings Limited at a maximum aggregate value of approximately HK\$27.39 million. The transaction constitutes a very substantial acquisition for **Viva China Holdings Limited**
- **Viva China Holdings Limited** (a company listed on GEM of the Hong Kong Stock Exchange) on its disposal of shares representing 2.85% of the total issued share capital of **Li Ning Company Limited** (a company listed on the Main Board of the Hong Kong Stock Exchange) by way of placing at a total consideration of approximately HK\$1,500 million, constituting a major transaction for **Viva China Holdings Limited**
- **Tem Properties Company Limited** on its proposed off-market share buyback from a substantial shareholder for a total consideration of approximately HK\$155 million
- **Viva China Holdings Limited** (a company listed on GEM of the Hong Kong Stock Exchange) on its disposal of shares representing 6.8% of the total issued share capital of **Li Ning Company Limited** (a company listed on the Main Board of the Hong Kong Stock Exchange) by way of placing at a consideration of up to approximately HK\$1,735 million, constituting a major transaction for **Viva China Holdings Limited**
- **Manfield Chemical Holdings Limited** (a company listed on the Main Board of the Hong Kong Stock Exchange) on its acquisition of 51% of the entire equity interest in Mao Hong Information Technology Holding Limited at a consideration of up to HK\$790 million. The target company, through VIE structure, controls an operating company which indirectly holds a majority stake in a company principally engaged in the business of the issue and management of prepaid cards and the provision of online payment services. This transaction constitutes a major transaction for **Manfield Chemical Holdings Limited**
- **Yugang International Limited** (a company listed on the Main Board of the Hong Kong Stock Exchange) on the mandatory conditional cash offer for the shares of **Yugang International Limited** at a maximum value of approximately HK\$902 million
- **Timenew Limited** in relation to its acquisition of a majority stake in **Manfield Chemical Holdings Limited** (a company listed on the Main Board of the Hong Kong Stock Exchange) at an aggregate consideration of HK\$900 million and the unconditional mandatory cash offer to acquire the remaining shares of **Manfield Chemical Holdings Limited** at a maximum aggregate value of HK\$300 million
- **Tsui Wah Holdings Limited** (a company listed on the Main Board of the Hong Kong Stock Exchange) on its formation of a joint venture company in Singapore with **Jumbo Group Limited** (a company listed on the Catalyst Board of the Singapore Exchange Securities Trading Limited). The joint venture company is planned to open and operate Hong Kong styled Cha Chann Teng business with the "Tsui Wah / 禧街" brand in Singapore
- **Sichuan Development International Holdings Company Limited** (being a wholly-owned subsidiary of a large-scale state-owned enterprise in the PRC established by the Sichuan Provincial People's Government) on its acquisition from the controlling shareholder of **Tianyun**

- International Holdings Limited* (a company listed on the Main Board of the Hong Kong Stock Exchange) of shares representing 27% of the issued share capital of Tianyun International Holdings Limited at a total consideration of approximately HK\$417 million
- *LVGEM (China) Real Estate Investment Company Limited* (a company listed on the Main Board of the Hong Kong Stock Exchange) as issuer on its extension of US\$90,000,000 5.5% Convertible Bonds due 2018 to 2020
  - *Hehui International Development Limited* in relation to its acquisition of a majority stake in *Legend Strategy International Holdings Group Company Limited* (a company listed on the Main Board of the Hong Kong Stock Exchange) at an aggregate consideration of HK\$300 million and the unconditional mandatory general cash offer to acquire the remaining shares of Legend Strategy International Holdings Group Company Limited at a maximum aggregate value of approximately HK\$200 million
  - *LVGEM (China) Real Estate Investment Company Limited* (a company listed on the Main Board of the Hong Kong Stock Exchange) on its issuance of US\$50,000,000 5.00% Guaranteed Convertible Bonds due 2023
  - *MSEC Holdings Limited* (indirectly wholly-owned by Minsheng E-Commerce Holdings (Shenzhen) CO., LTD) in relation to its proposed acquisition of a majority stake in *Food Wise Holdings Limited* (a company listed on the Main Board of the Hong Kong Stock Exchange) at an aggregate consideration of approximately HK\$617 million and the possible unconditional mandatory cash general offer to acquire the remaining shares of Food Wise Holdings Limited at a maximum aggregate value of approximately HK\$206 million
  - a substantial shareholder of *UKF (Holdings) Limited* (a company listed on the Main Board of the Hong Kong Stock Exchange) on its acquisition of additional shares in *UKF (Holdings) Limited* at a consideration of approximately HK\$180 million, and the possible conditional mandatory cash offers to acquire the remaining shares and to cancel the outstanding share options of *UKF (Holdings) Limited* at a maximum value of approximately HK\$804 million
  - *Kai Yuan Holdings Limited* (a company listed on the Main Board of the Hong Kong Stock Exchange) in relation to its disposal of the entire interest in a company which indirectly owns and operates a hotel known as Butterfly on Waterfront Sheung Wan at an aggregate consideration of approximately HK\$819.5 million (subject to adjustment). This transaction constitutes a very substantial disposal for *Kai Yuan Holdings Limited* under the Listing Rules
  - *Goldin Financial Holdings Limited* (a company listed on the Main Board of the Hong Kong Stock Exchange) in relation to its disposals to companies wholly-owned by Mr Pan Sutong (being the controlling shareholder, chairman and executive director of *Goldin Financial Holdings Limited*) of (i) a company which indirectly holds a 60% stake in a residential project on Sheung Shing Street, Ho Man Tin, Kowloon and (ii) 60% interest of another company which indirectly holds a 83.5% stake in a residential project at Ho Man Tin MTR station, at an aggregate consideration of approximately HK\$12,403 million. The disposals constitute a major and connected transaction for *Goldin Financial Holdings Limited*
  - *Goldin Financial Holdings Limited* (a company listed on the Main Board of the Hong Kong Stock Exchange) in relation to its acquisition from Mr. Pan Sutong (being the controlling shareholder, chairman and executive director of *Goldin Financial Holdings Limited*) of a company which indirectly holds a 40% stake in “Goldin Financial Global Centre” (a grade A office in Kowloon East) at a consideration of approximately HK\$5,608 million. The acquisition constitutes a major and connected transaction for *Goldin Financial Holdings Limited*
  - *Baodi International Investment Company Limited* (ultimately controlled by State-owned Assets Supervision and Administration Commission of the Yunnan Provincial People’s Government) in relation to (a) its proposed acquisition of a majority stake in *Techcomp (Holdings) Limited* (a company with a primary listing on the Hong Kong Stock Exchange and a secondary listing on the Singapore Exchange) at an aggregate consideration of approximately HK\$554 million; (b) the possible unconditional mandatory cash general offers to acquire the remaining shares and to cancel the outstanding share options of *Techcomp (Holdings) Limited* at a maximum aggregate value of approximately HK\$397 million; and (c) its proposed subscription of convertible bonds of *Techcomp (Holdings) Limited* at a maximum principal amount of approximately US\$26 million, which is conditional upon completion of the acquisition and close of the offers
  - *Wheelock and Company Limited* on the acquisition by its wholly-owned subsidiary of the entire interest of a company which owns the residential development under construction in Kai Tak, Hong Kong at a total consideration of HK\$6,359.2 million from a subsidiary of *Hong Kong International Construction Investment Management Group Co., Limited* (687). This acquisition constitutes a discloseable transaction for *Wheelock and Company Limited*
  - *Mitsubishi Corporation* in relation to its JPY300 million cornerstone investment in the Main Board IPO of *Nissin Foods Company Limited*
  - *LVGEM (China) Real Estate Investment Company Limited* (a company listed on the Main Board of the Hong Kong Stock Exchange) in relation to the acquisition by its wholly-owned subsidiary from a wholly-owned subsidiary of *The Wharf (Holdings) Limited* of the entire interest of a company which owns a property under development as a single office tower in Kwun Tong, Hong Kong at a consideration of HK\$9,000 million (subject to adjustment)

(awarded as the winner of the *Best Deal of the Year 2018 by Royal Institution of Chartered Surveyors*)

- **500.com Limited** (NYSE stock code: WBAI) on its acquisition of a controlling stake in **MelcoLot Limited** (a company listed on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited) at a consideration of approximately HK\$322 million, and the conditional mandatory cash offer to acquire the remaining shares and to cancel the outstanding share options of **MelcoLot Limited** at a maximum value of approximately HK\$500 million
- **Min Xin Holdings Limited** on its rights issue of shares to raise approximately HK\$827 million
- (a) **the selling shareholders** in relation to the disposal of their shares in **On Time Logistics Holdings Limited** (a company listed on the Main Board of the Hong Kong Stock Exchange) at a total consideration of approximately HK\$1,041 million, and (b) **On Time Logistics Holdings Limited** in relation to the possible unconditional mandatory cash offers to acquire the remaining shares and to cancel the outstanding share options of On Time Logistics Holdings Limited at a maximum aggregate value of approximately HK\$482 million
- **a company wholly-owned by Mr. Pan Sutong (being the controlling shareholder, chairman and chief executive officer of Goldin Properties Holdings Limited)** in relation to its proposed privatisation of **Goldin Properties Holdings Limited** by way of voluntary conditional general offers to acquire all issued shares and to cancel all outstanding options of Goldin Properties Holdings Limited. The aggregate value of the offers amounted to approximately HK\$11,866.5 million
- **Right Select International Limited** (being an indirect wholly-owned subsidiary of **China Huarong Asset Management Co., Ltd.**, which is listed on the Main Board of The Stock Exchange of Hong Kong Limited) on its subscription of new shares of **Huarong Investment Stock Corporation Limited** (a company listed on the Main Board of The Stock Exchange of Hong Kong Limited) for a total consideration of HK\$232 million and the possible unconditional mandatory cash offer to acquire all the issued shares of Huarong Investment Stock Corporation Limited at a total consideration of approximately HK\$903.8 million
- **Tianjin Cali Industrial Company Limited** on its disposal to **Lisi Group (Holdings) Limited** (a company listed on the Main Board of The Stock Exchange of Hong Kong Limited) of all issued shares in the share capital of **Mega Convention Group Limited** at a consideration of RMB916 million
- **Zhongzhi Capital Group** on its conditional subscription of new shares and acquisition of existing shares of **Asian Capital Holdings Limited** (a company listed on the GEM) through its wholly-owned subsidiaries for a total consideration of approximately HK\$737 million, and the subsequent possible unconditional mandatory cash offer for all the remaining shares of **Asian Capital Holdings Limited** at a maximum value of approximately HK\$190 million
- **Pegasus International Holdings Limited** (a company listed on the Main Board) and its controlling shareholder on the possible disposal by the controlling shareholder of a majority stake in **Pegasus International Holdings Limited**, the completion of which would trigger a mandatory offer by the potential purchaser for the shares of **Pegasus International Holdings Limited**
- **Beijing Jianguang Asset Management Co. Ltd.**, a subsidiary of JIC Capital Management Ltd. (a Chinese state-owned investment company), on its acquisition of power amplifier business from **NXP Semiconductors N.V.** (NASDAQ: NXPI) at a consideration of US\$1,800 million (awarded *China Business Law Journal Deals of the Year 2015* and nominated *ALB Deal of the Year 2016*)
- **Orient Victory Real Estate Group Holdings Limited** on its acquisition of 49% equity interest in a company engaged in the provision of travel agent services in the PRC for a consideration of RMB441 million. The acquisition constitutes a very substantial acquisition for Orient Victory Real Estate Group Holdings Limited
- **Great Eastern Life Assurance Company Limited** (a Singapore-listed company) on Hong Kong law issues in relation to its disposal of H shares in **New China Life Insurance Company Ltd.** by way of private placement for an aggregate sale price of approximately HK\$4,305 million
- **Qualipak International Holdings Limited** on the conditional mandatory general offer by Amazing Bay Limited for the shares of Qualipak International Holdings Limited at a maximum value of approximately HK\$384 million
- **New World Development Company Limited** on its acquisition of the entire issued share capital of and shareholders' loan to a company which owns a Grade-A office "Koho" building in Kwun Tong, Kowloon East, Hong Kong
- **National Agricultural Holdings Limited** on the placing of new shares of National Agricultural Holdings Limited and the subscription of new shares of National Agricultural Holdings Limited by Parko (Hong Kong) Limited, raising gross proceeds of approximately HK\$377 million
- **National Agricultural Holdings Limited** on (1) the formation of a joint venture to engage in agricultural finance business in China; and (2) the investment in a company which engages in financial leasing business in China
- **Orient Victory Real Estate Group Holdings Limited**, on its acquisition of the controlling interests in **South China Holdings Limited**, a company listed on the Main Board of The Stock



Exchange of Hong Kong Limited, as well as on the subsequent potential mandatory general offer

- **China LVGEM Property Holdings Limited** in its acquisition of controlling interest in **New Heritage Holdings Ltd.**, a company listed on the Main Board of The Stock Exchange of Hong Kong Limited, at a consideration of approximately HK\$945 million, and the subsequent possible mandatory general offers at a maximum value of approximately HK\$579 million
- **Parko (Hong Kong) Limited** (indirectly controlled by Hebei Supply and Marketing Cooperative, an administrative body of the People's Government of Hebei Province of the PRC), on its (a) acquisition of shares in, (b) subscription of convertible bonds of; and (3) mandatory conditional general cash offer to acquire all the issued shares in, **National Agricultural Holdings Limited** (formerly known as **Qianlong Technology International Holdings Limited**), a company listed on the Main Board of The Stock Exchange of Hong Kong Limited, at a maximum total consideration of approximately HK\$547.08 million
- **SkyOcean Investment Holdings Limited** on its (a) acquisition of shares and warrants of, and (2) possible mandatory unconditional cash offers to acquire all the issued shares in and outstanding warrants of, **SkyOcean International Holdings Limited** (formerly known as **Allied Overseas Limited**), a company listed on the Main Board of The Stock Exchange of Hong Kong Limited, at a maximum total consideration of approximately HK\$2,000 million
- **China Lerthai Commercial Real Estate Holdings Limited** in respect of its acquisition of a controlling interest in **Chi Cheung Investment Company, Limited**, a company listed on the Main Board of The Stock Exchange of Hong Kong Limited, at a consideration of HK\$561 million and the subsequent mandatory general offer at an offer value of HK\$344 million
- **Frisk Maker Inc.** on the sale of the entire issued share capital of **Win Label Company Limited** to **Toppan Leefung (Hong Kong) Limited** at a consideration of HK\$80,000,000
- **Chen's International Investment Limited** in its acquisition of shares in **China South City Holdings Limited**, a company listed on the Main Board of The Stock Exchange of Hong Kong Limited, at a consideration of approximately HK\$1,160 million
- **Harmony China Real Estate Fund, L.P.** on its disposal to **China Overseas (Zhong Guo) Limited** (a wholly-owned subsidiary of **China Overseas Land & Investment Ltd.**, a company listed on the Main Board of The Stock Exchange of Hong Kong Limited) of certain interests in companies owning property projects in Xi'an, Qingdao and Shenyang, PRC at a consideration of US\$362.7 million (approximately HK\$2,815 million)
- **Asia Pacific Breweries Limited**, a company listed on the Singapore Stock Exchange, and its controlling shareholder, **Asia Pacific Investment Pte Ltd**, on their disposal of all issued shares in the share capital of Heineken-APB (China) Pte Ltd to Step Best Investments Ltd at a consideration of approximately RMB460 million
- **C C Land Holdings Limited** in its acquisition of shares in **Xi'an Yuansheng Enterprises Limited** at a total consideration of RMB550 million and in its disposal of the entire equity interest in **Guiyang Ding Tian Investment Consultancy Limited** to **Prance Fortune Investments Limited** at an aggregate consideration of RMB69 million
- **Hong Leong Asia Ltd, Hong Leong Climate Control Holdings Pte Ltd** and **Fedders Investment Holdings Pte Ltd** in respect of their acquisition of 80 percent of the issued share capital of **Airwell Air-conditioning (Asia) Company Ltd** from **ACE SAS** for a total investment of approximately US\$31.4 million; and the acquisition of the entire issued share capital of **Fedders Hong Kong Company Ltd** from **Elco Holland BV** for a total cash consideration of US\$2 million
- **Cosway Corporation Limited**, a company listed on the Main Board of The Stock Exchange of Hong Kong Limited, on the voluntary unconditional cash offer for all its shares and listed irredeemable convertible unsecured loan securities and proposed privatisation by **Berjaya Corporation Berhad** at a maximum consideration of approximately HK\$3,500 million
- **Great Eastern Holdings Limited**, a listed subsidiary of **Oversea-Chinese Banking Corporation Limited**, in its US\$380 million investment in **New China Life Insurance Company Limited**
- **Heineken-APB** on the divestment of its approximately 21.37% shareholding in **Kingway Brewery**, a company listed on the Main Board of The Stock Exchange of Hong Kong Limited, to **China Resources Snow Breweries Limited** and the subsequent exercise of pre-emption rights by **GDH Limited** at a consideration of RMB1,080 million
- **Asia Pacific Breweries Limited**, a company listed on the Singapore Stock Exchange, and its controlling shareholder, **Asia Pacific Investment Pte Ltd**, on their restructuring and disposal of all issued shares in the share capital of **Heineken-APB (China) Pte Ltd** (which in turn holds a 49% interest in **Jiangsu Dafuhao Breweries** and 100% interest in Shanghai Asia Pacific Brewery) to **China Resources Snow Breweries Limited** at a consideration of RMB870 million
- **I.T Limited**, a company listed on the Main Board of The Stock Exchange of Hong Kong Limited, on its acquisition of approximately 90.27% shareholding in **Nowhere Co., Ltd.**, a Japanese apparels company owns various fashion brand names including "A Bathing Ape"
- **I.T Limited** on its formation of a joint venture with Galeries Lafayette, a leading department store operator in France, to set up, operate and manage department stores under the trademark of "Galeries Lafayette" in certain cities in the PRC

- **Win Hanverky** on the transfer of its rights as **Umbro International Limited**'s exclusive distributor in Hong Kong, Macau, Taiwan and the PRC to Nike Global Services Pte. Ltd. and the provision of certain transitional and key account services for an aggregate consideration of US\$40 million, and on its acquisition of a 40% interest in a joint venture with Umbro for a cash consideration of US\$4 million
- **TTM Technologies, Inc.** (listed on NASDAQ) in its acquisition of the PCB business of and merger with **Meadville Holdings Limited** (nominated **ALB Deal of the Year 2010**)
- **Wing Lung Bank** in the takeover by **China Merchants Bank** (awarded **ALB Deal of the Year 2009**)
- **Win Hanverky** in its subscription of convertible bonds in **Shine Gold Limited**, a group engaged in the retailing of fashion wears and accessories including "D-Mop", "Blue Heroes" and "Y-3"
- **Chevalier International Holdings Limited** in its disposal of **Chevalier Pacific Holdings Limited**, its subsidiary listed on the Main Board of The Stock Exchange of Hong Kong Limited
- **Harmony China Real Estate Fund, L.P.** (a fund jointly established by **Industrial and Commerce Bank of China** and **China Overseas Land & Investment Ltd.**) on its acquisitions of shareholding interest from and formation of joint ventures with **China Overseas** in respect of offshore companies with property projects in various cities in the PRC
- **Shimao Property Holdings Limited** in various acquisitions of PRC property projects with offshore structures
- **Shimao Property Holdings Limited** in relation to the formation of the property joint venture known as Straits Construction Investment (Holdings) Limited
- **China Life Insurance Company Limited** in its strategic investment in **China Longyuan Power Group Corporation Limited**
- **China Life Insurance Company Limited** on its proposed acquisition of a strategic interest in **Wing Hang Bank**
- **GlaxoSmithKline** on its proposed acquisition of a major brand in the PRC
- **Heineken-APB** in its acquisition of a strategic stake in Kingway Beer and other transactions
- **Industrial and Commerce Bank of China** and **ICBCI Fund Management** in the pre-IPO investment in **Trony Solar Holdings Company Limited**
- **Leon Capital** in its pre-IPO investment in **Boer Power Holdings Limited**
- **Oversea-Chinese Banking Corporation Limited** and **The Great Eastern Life Assurance Company Limited** in certain pre-IPO investments
- **Affiliated Managers Group, Inc.** in its acquisition of a strategic stake in **Value Partners Group Limited**
- **Bain Capital** on Hong Kong legal aspects in its proposed acquisition of **3Com Corporation**
- **Bank of America** and **Inchcape plc** in the sale of **Inchroy Credit Corporation** to **Wing Hang Bank**
- **Bank of America** in its disposal of shares in **China Construction Bank** by way of block trade
- **JCDecaux Group** on the takeover and privatisation of **Media Nation**
- **JCDecaux Group** on the takeover and privatisation of **Media Partner**
- **Joyce Boutique Holdings Limited** on its proposed privatisation
- **Potash Corporation** on Hong Kong legal aspects in its acquisition of a strategic stake in **Sinofert Holdings Limited**
- **Ricoh Printing Systems** in the acquisition of the printer division of **IBM**
- **SUNDAY** and its controlling shareholder in the takeover and privatisation by **PCCW**
- **TPG** and **Newbridge Capital** on Hong Kong legal aspects of their investment in **Lenovo Group Limited**
- **TPG** and **Newbridge Capital** in the disposal of shares in **Lenovo Group** by way of block trade
- **TPG** and **Newbridge Capital** in the proposed privatisation of **Pacific Century Regional Developments**
- **VINCI Group** on the sale of its Hong Kong car parking business to **Sun Hung Kai Properties** and **Wilson Parking Group**
- **Win Hanverky** in the formation of joint venture with **Diadora** and the injection of various trademarks of Diadora in the Greater China Region into the joint venture
- **Xingda International** in the investments by **Goldman Sachs** and **GIC** and its subsequent listing on The Stock Exchange of Hong Kong Limited

In relation to compliance work, Alex advises various blue chip companies, banks and other major clients on Hong Kong listing rules and securities law compliance matters, as well as on dealing with complex requirements of disclosure of interest issues under the Securities and Futures Ordinance.

## More about Alexander Que (Alex)

---

### Accolades

---

#### *Chambers Greater China Region*

- Corporate/M&A – Band 1 (2022–2024)

#### *Chambers Asia Pacific*

- Corporate/M&A – Band 1 (2018–2021) and Leading Lawyer (2014–2017)

#### *Chambers Global*

- Corporate/M&A – Band 1 (2018–2021)

#### *Legal 500 Asia Pacific*

- Commercial, Corporate And M&A: Independent Hong Kong Law Firms – Leading Individual (2024)
- Corporate (including M&A) – Highly Recommended Individual/Recommended Individual (2012 – 2024)

#### *China Business Law Journal*

- A – List – The Growth Drivers (2023)

#### *IFLR1000*

- M&A – Highly Regarded Lawyer (2022–2023), Notable Practitioner (2019 – 2021), Leading Individual (2011)

#### *Asialaw Profiles*

- Corporate / M&A – Distinguished Practitioner (2020 – 2023 editions), Leading Lawyer (2013 – 2018 editions)
- Capital Markets – Distinguished Practitioner (2020 – 2023 editions), Leading Lawyer (2016 – 2018 editions)

### Appointments/Memberships

---

- Member, Company Law Committee, The Law Society of Hong Kong (From 31 October 2018)

### Education

---

- LL.B. (Hons), The University of Hong Kong (1991 -1994)
- P.C.LL. (Distinction), The University of Hong Kong (1994 -1995)

### Publications

---

- co-author, the *Practitioner's Guide to the Codes on Takeovers and Mergers & Share Repurchases*, ISI Publications (2009 edition)
- author, *M&A Squeeze-out Guide for Hong Kong*, International Bar Association (2010 and 2014 editions)
- co-author, *Negotiated M&A Guide for Hong Kong*, International Bar Association (2010 and 2014 editions)
- co-author, the *Practitioner's Guide to the Listing Rules of the Hong Kong Stock Exchange*, ISI Publications (2011 edition)
- co-author, *Shareholders' Rights: Jurisdictional Comparisons*, *The European Lawyer* (2011 edition)
- author, *Treasury Shares Guide for Hong Kong*, International Bar Association (2012 and 2014 editions)
- co-author, *IPOs in Hong Kong*, *Business Law Today*, American Bar Association (2013 edition)
- co-author, *Asia Pacific Guide to Mergers and Acquisitions*, Conventus Law (2013 edition)
- contributor, *New York Stock Exchange: Corporate Governance Guide* (2014 edition)
- co-author, *Public Mergers and Acquisitions Global Guide: Hong Kong Q&A*, Practical Law Global (2016 edition)
- co-author, *Doing Business in Asia Pacific*, IBA Asia Pacific Regional Forum (2020 edition)
- author, *Public Mergers and Acquisitions in Hong Kong: Overview*, Practical Law Global (2022 edition)

